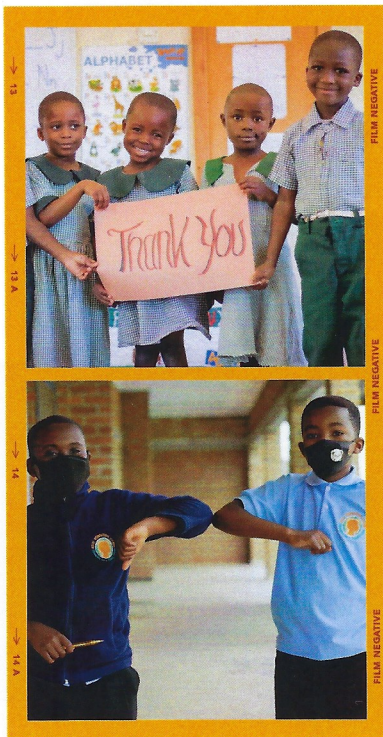


MALOTO ANNUAL IMPACT REPORT 2020

#WHYMALOTOMATTERS
#MALOTOMEANSTODREAM





MALOTO MEANS TO DREAM



MISSION

We seek to transform the lives of vulnerable populations in Malawi living in extreme poverty and provide women and children with the opportunity to reach their full potential in an actively sustainable way

VISION

Our vision is to create educated empowered and productive communities in Malawi and to provide an opportunity for Africans to help Africans

VALUES

Maloto values the insights and knowledge of local communities. We work directly with local partners to ensure development is relevant to people's lives and therefore sustainable

2004



Kwithu Women begin feeding 20 children 1 hot meal per week in a thatched-roof shelter

2006



Kwithu CBO opens for after-school feeding & tutoring Malawi government donates land to build MIA

2007



Maloto is founded as the US-based fundraising organization for Kwithu CBO & MIA

2010



MIA opens with 35 students in freshman & sophomore classes

2011



Maloto Board Member Meredith Brokaw teaches Kwithu Women to can tomatoes

2013

KWITHU KITCHEN

Kwithu Kitchen is launched as a women's tomato-canning business cooperative

2015



Mzuzu International Academy graduates its first class of 36 students

2019



Maloto raises \$10 Million to date in support of its programs to FEED, EDUCATE & EMPOWER

2020



Kwithu Kitchen launches honey products and within months, becomes Malawi's largest honey processor

LETTER FROM OUR FOUNDER

Dear Friends,

What a year this has been! First and foremost, I hope you and your loved ones are well.

Like elsewhere around the world, COVID hit Malawi hard. Thankfully, as I write this in April 2021, there has been a steep drop in cases, hospitalizations and deaths. There is increased optimism as vaccines have arrived, though like elsewhere, uptake remains a challenge in certain areas.

Our three key programs are going strong despite the pandemic. **Mzuzu International Academy (MIA)**, like all private and public schools, was closed by government order at various points over the past year, most recently in February 2021. School re-opened on February 22nd. Fortunately, we've had no COVID cases since the re-opening. Enrollment remains strong, with 350 students from kindergarten through high school. Maloto supports 31 vulnerable students with scholarships.

Kwithu CBO was honored – again – by the Egmont Trust, a UK-based foundation. The Egmont Trust has been supporting Kwithu CBO for over eight years. The actual award – The Most Inspirational Individual or Group – was given to the Vwira Women, who are volunteers that help to implement Kwithu's various community-based projects. The Vwira Women were essential in helping the community respond to the COVID-19 pandemic.

Kwithu Kitchen (KK) launched a honey product line in April 2020 to compliment our tomato line. In less than a year, KK has become Malawi's largest honey processor and distributor. Despite the challenging times, the KK team set a record for their highest monthly sales ever in February, topping \$ 28,000 - which translates to almost four tons of honey sold!"

Your support during these still challenging times means the world to me and has allowed Maloto's impact to remain strong, as we feed, educate and empower the next generation of Malawians.

Tawonga Chomene! Thank you!



Dr. Anna Msowoya-Keys
Founder & President

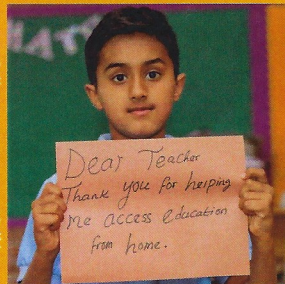
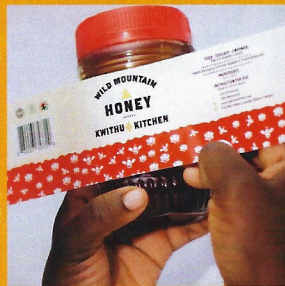


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IMPACT



FEED

- 315 children fed 3 times per week – up from 280 last year
- 700+ children reached thru after-school tutoring and feeding programs

EDUCATE

- 60 3–4 year-olds in Early Childhood Education (ECD) classes
- 350 students at Mzuzu International Academy (MIA)
- 31 Scholarships for vulnerable children to Mzuzu International Academy
- 20 Scholarships for MIA graduates to attend university
- 185 MIA Graduates since our first graduating class in 2015
- 100% Graduation Rate of MIA students

EMPOWER

- Kwithu Kitchen honey products launch in April 2020 & within months, has become Malawi's largest honey processor & distributor with monthly sales averaging over \$16,000 equaling approximately 2.5 tons of honey
- 45 female beekeepers recruited for training & investment program
- Kwithu Women's baking business increased production to support expansion of community projects

COVID-19 EMERGENCY RESPONSE

- 2,100 cloth masks + 170 water buckets & 157 boxes of soap distributed throughout the community
- 25 Covid-19 Awareness campaigns conducted, reaching more than 1,000 community members
- Improved hand-washing & sanitation facilities installed at Kwithu CBO

Maloto

Dr. Anna Msowoya-Keys
Founder & President

Liza S. Nugent

*Executive Director, Vice Chair
of Board*

John Keys

Chief Operating Officer

Ana Rodriguez

Financial Manager

Board of Directors

Mitchell Warren

Chairperson

Claire Johnston

Secretary

Jacob Koshland

Treasurer

Cristi Andrews-Cohen

Andrea Cuvelier

Victoria Harmon

Phlyssa Koshland

Kate Moran

Elizabeth Bohart

Emeritus

Meredith Brokaw

Emeritus

Gina Paoloni

Emeritus

Rose Allen

President, Young Prof Board

Kwithu Women's Group

Founding Members

Dr. Anna Msowoya-Keys

Joyce Mazunda

Prosperina Mphande

Jacintha Jere

Jane Ghambi

Lorencia Kanyinji

Irude Hara

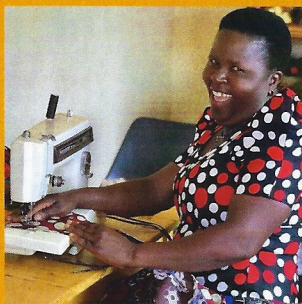
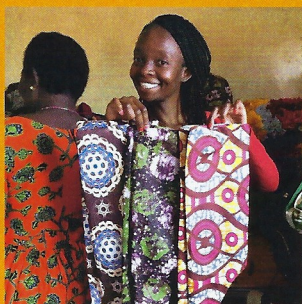
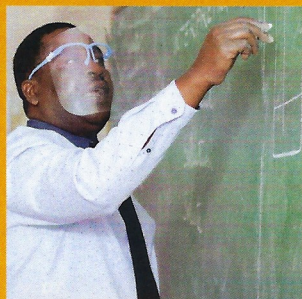
Maureen Mwalughali

Racheal Silungwe

Martha Chikoza

Victoria Phiri

Stella Gondwe



Kwithu CBO

(Community-Based Organization)

Dr. Anna Msowoya-Keys

Founder & President

Prosperina Mphande

Chairperson

Wezzie Nyirenda

*Project Coordinator,
Education & HIV/AIDS*

Paston Mkandawire

Monitoring & Evaluation

Frank Kondowe

Accountant

Vanessa Baloyi

Early Childhood Dev Teacher

Jennifer Nyirenda

Early Childhood Dev Teacher

Agnes Silungwe

After-School Program

Head Teacher

Kwithu Kitchen

John Keys

Business Advisor

Precious Chiumia

Production Supervisor

Innocent Limbe

Accountant

Mike Mtambo

Agricultural Coordinator

Collins Kasimba

Beekeeping Technical Officer

Mzuzu International Academy (MIA)

Harrison Kalua

Chairperson of the Board

Peter Yates

School Principal

Mathias Chiumia

Head of Secondary School

Sarah Yates

Head of Primary School

Webster Nyengo

Head of Finance

Minnie Dzwowela

Head of Administration

FINANCIALS:

REVENUE	2020	2019
Individual, Foundation & Corporate	\$1,410,989	\$1,019,654

EXPENSES

Program Services		
•Kwithu Kitchen	\$182,817	\$157,680
•Kwithu CBO	\$252,628	\$308,463
•Mzuzu International Academy	\$485,123	\$351,764
•Malawi Emergency Assistance	\$ 35,250	\$ 23,360
•Other Program Services	\$187,028	\$136,204
Core Mission Support	\$173,185	\$141,479
Fundraising	\$ 96,040	\$ 91,791
TOTAL EXPENSES	\$1,412,071	\$1,210,741

Change in Net Assets	- \$1,082	- \$191,087
Net Assets - Beginning of the Year	\$ 92,411	\$283,498
Net Assets - End of the Year	\$ 91,329	\$ 92,411

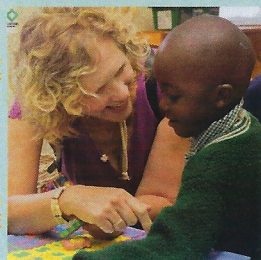
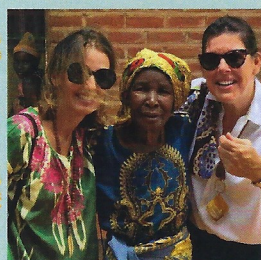
Maloto's nonprofit status has also been rated by the following independent organizations:

Guidestar: www.guidestar.org/profile/54-2096241

Charity Navigator: www.charitynavigator.org/ein/542096241



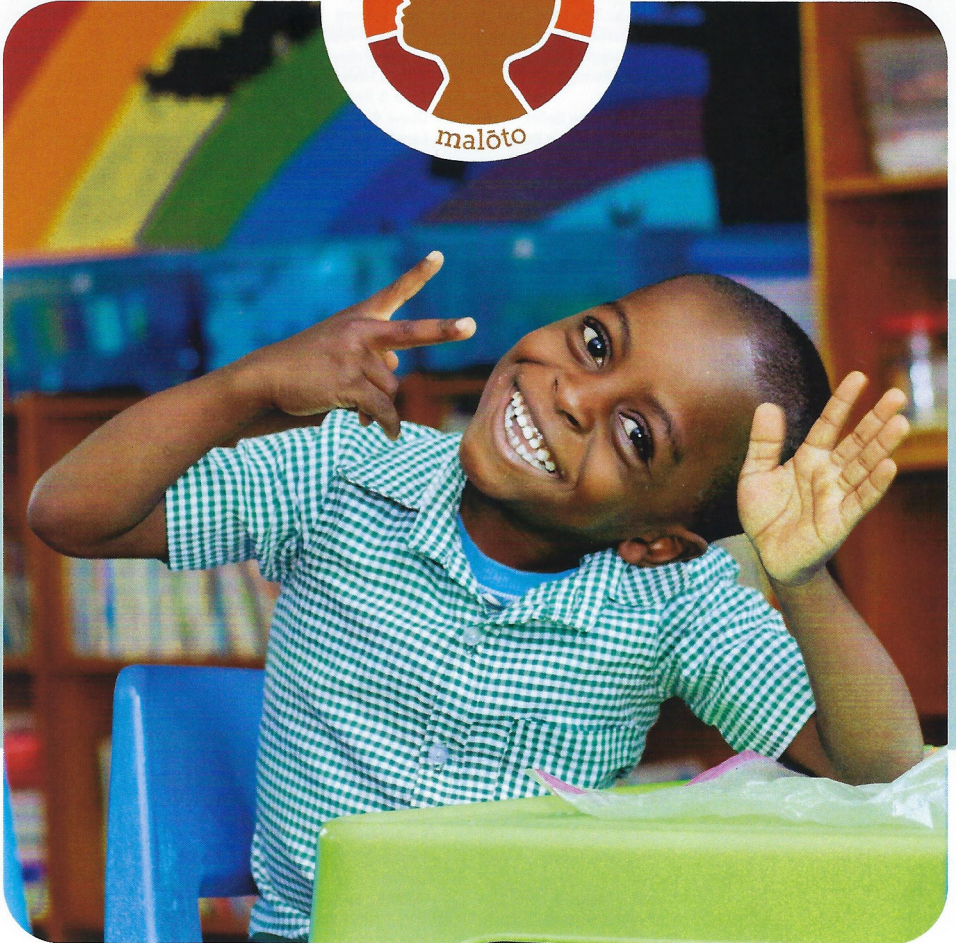
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David Friedman
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Vincent Leale
Robert Friedman
Kimberly Garcia
Michael Gold
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Lisa & Roger Green
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